## **WORK SMARTER, NOT HARDER**

## **Selecting an Assessment Approach to Tell Your Story**

**5 WHYS EXAMPLE** 

## **ASSESSMENT APPROACH**

THE 5 WHYS

WHY...

• **Needs:** Do you need something new

• Participation: Counting (how many people, cost per person, etc.)

• Satisfaction/Relevance: Impressions and opinions

• Outcomes: Were the objectives met

	<b>WHY</b> do I need to assess the event? I need to write a grant report.
WHY	<b>WHY</b> do I need a grant report? To show the Foundation how I used their funds/so the Foundation knows the money was used well.
WHY	<b>WHY</b> does the Foundation need to know how the money was used? So they can continue to raise money.
	<b>WHY</b> do they need to continue raising money? Because we don't want to raise dues/registration costs.
WHY	<b>WHY</b> do we not want to raise costs? So we can continue to host an accessible event.
WHY	
SELF-CHECK How do you feel about your pla	an?
IS IT SPECIFIC?	
Time, talent, treasure	
IS IT MANAGEABLE? In relation to total workload	
IS IT ACHIEVABLE?	
Does it answer the original ask?	
IS IT RELEVANT?	
How will the data be used?	
IS IT TIME-BOUND?	
Logistics—start and end, platform to be used, etc.	
piagoriii to be asea, ett.	